



## AFM Commercial Announcements Agreement Wage Summary Effective June 5, 2018 through December 4, 2019

**AFM SESSION FEES:** Effective 6/5/18 through 12/4/19 (18 month extension of 2014 agreement w/ 2% raise in wages only)

Solo- Leader Arranger Cont- Orch	Copyist Side Musician w/ no doubles	Copyist Side Musician w/ 1 double (+30%)	Copyist Side Musician w/ 2 doubles (+45%)	Copyist Side Musician w/ 3 doubles (+60%)	Copyist Side Musician w/ 4 doubles (+75%)
<b>1:00</b>					
264.70	132.35	172.06	191.91	211.76	231.61
<b>1:20</b>					
352.94	176.47	229.41	255.88	282.35	308.82
<b>1:40</b>					
441.18	220.59	286.77	319.86	352.94	386.03
<b>2:00</b>					
529.42	264.71	344.12	383.83	423.54	463.24
<b>2:20</b>					
617.66	308.83	401.48	447.80	494.13	540.45
<b>2:40</b>					
705.90	352.95	458.84	511.78	564.72	617.66
<b>3:00</b>					
794.14	397.07	516.19	575.75	635.31	694.87

Sideline-Musician\*\*/8:00 workday (\*\*One Sideline-Musician performing alone, rate is \$260.10 for an 8-hour workday)

447.38	223.69	290.80	324.35	357.90	391.46
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Premium rates apply Sundays and Holidays, and between Midnight and 8am on weekdays. Contractor is required if 10+ Side Musicians & a Leader (11 total) are employed. **Wages paid to Arranger, Orchestrator and Copyist may not be less than scale. In some cases music preparation wages may be more than scale, but are not considered over-scale for pension and health contributions.**

H&W is 6% on all scale (not over-scale) wages. For session only, add \$26 for each of the 1<sup>st</sup> two lines, per performer, per report. Pension is 16.5% on all scale (not over-scale) wages.

Cartage is \$25.00 for small instruments, drums, and amps, \$50 for harp, keys, timpani, string bass, chimes, marimba and vibes.

**REUSE FEES:** Effective 6/5/18 through 12/4/19 (18 month extension of 2014 agreement w/ 2% raise in wages only)

Solo- Leader Arranger Cont- Orch	Copyist Side Musician w/ no doubles	Copyist Side Musician w/ 1 double (+30%)	Copyist Side Musician w/ 2 doubles (+45%)	Copyist Side Musician w/ 3 doubles (+60%)	Copyist Side Musician w/ 4 doubles (+75%)
<b>Initial Use Fee (Covers 1<sup>st</sup> 13-Week Cycle for all spots claimed at original session)</b>					
75.00	37.50	48.75	54.38	60.00	65.63
<b>13-Week Re Use, Dubbing, Conversion for TV or Radio (Rates are "Per Spot")</b>					
198.52	99.26	129.04	143.93	158.82	173.71
<b>8-Week Re Use, Audio/Radio only (Rates are "Per Spot")</b>					
158.82	79.41	103.23	115.14	127.06	138.97
<b>8-Week Non Broadcast Use (Rates are "Per Spot")</b>					

75.44	37.72	49.04	54.69	60.35	66.01
<b>52-Week (1 Year) Non Broadcast Use (Rates are "Per Spot")</b>					
198.52	99.26	129.04	143.93	158.82	173.71
<b>104-Week (2 Year) Non Broadcast Use (Rates are "Per Spot")</b>					
297.78	148.89	193.56	215.89	238.22	260.56
<b>52-Week (1 Year) Foreign Use in Europe or outside of Europe (Rates are "Per Spot")</b>					
165.42	82.71	107.52	119.93	132.34	144.74
<b>52-Week (1 Year) Foreign Worldwide Use (Rates are "Per Spot")</b>					
264.70	132.35	172.06	191.91	211.76	231.61

**REUSE FEES (Continued):** Effective 6/5/18 through 12/4/19

Solo- Leader Arranger Cont- Orch	Copyist Side Musician w/ no doubles	Copyist Side Musician w/ 1 double (+30%)	Copyist Side Musician w/ 2 doubles (+45%)	Copyist Side Musician w/ 3 doubles (+60%)	Copyist Side Musician w/ 4 doubles (+75%)
<b>8-Week Internet/New Media Re Use (Rates are "Per Spot")</b>					
208.08	104.04	135.25	150.86	166.46	182.07
<b>26-Week Internet/New Media Re Use (Rates are "Per Spot")</b>					
416.16	208.08	270.50	301.72	332.93	364.14
<b>52-Week Internet/New Media Re Use (Rates are "Per Spot")</b>					
624.24	312.12	405.76	452.57	499.39	546.21
<b>52-Week Initial Use, All Media (TV, Radio, Internet, Non-Broadcast &amp; Foreign WW) (Covers 1<sup>st</sup> 52 Week cycle for each spot, rates are "Per Spot")</b>					
2,590.60	1,295.30	1,683.89	1,878.19	2,072.48	2,266.78
<b>52-Week Re Use, All Media (TV, Radio, Internet, Non-Broadcast &amp; Foreign WW) (Covers each 52 Week cycle beyond the All Media Initial Use, rates are "Per Spot")</b>					
1,942.96	971.48	1,262.92	1,408.65	1,554.37	1,700.09
<b>104-Week (2 Year) Foreign Use in Europe or Outside of Europe (Rates are "Per Spot")</b>					
248.14	124.07	161.29	179.90	198.51	217.12
<b>104-Week (2 Years) Foreign Worldwide Use (Rates are "Per Spot")</b>					
397.06	198.53	258.09	287.87	317.65	347.43