

**2019 SAG-AFTRA AUDIO COMMERCIALS CONTRACT**

	ACTOR, ANNOUNCER	SOLO/DUO	GROUP SINGER/SPEAKER			
			3-5	6-8	9+	
<b>Sessions</b>	\$316.00	\$316.00	\$232.80	\$206.00	\$182.70	
Sessions with multi-tracking (solo/duo rate if multi-tracking with group)		\$474.00	\$349.20	\$309.00	\$274.05	
Sessions with sweetening		add 100% session per track	\$349.20	\$309.00	\$274.05	
<b>13 Week Wild Spot</b>	No "Majors" - 1st Unit	\$316.00	\$316.00	\$232.80	\$206.00	\$182.70
	Units 2-25 ea	\$4.65	\$4.65	\$2.42	\$2.07	\$1.82
	Units 26-60 ea	\$3.50	\$3.50	\$2.07	\$1.59	\$1.59
	Unit 61 and thereafter	\$3.50	\$3.50	\$1.17	\$1.01	\$1.01
N.Y. Alone		\$473.13	\$473.13	\$257.29	\$228.43	\$202.74
	Units 1-35 ea	\$3.50	\$3.50	\$2.07	\$1.74	\$1.65
	Units 36 and thereafter	\$3.50	\$3.50	\$1.17	\$1.01	\$1.01
Chi or LA Alone		\$429.12	\$429.12	\$257.29	\$228.43	\$202.74
	Units 1-35 ea	\$3.50	\$3.50	\$2.07	\$1.74	\$1.65
	Units 36 and thereafter	\$3.50	\$3.50	\$1.17	\$1.01	\$1.01
Two of NY,Chi,LA		\$577.09	\$577.09	\$307.32	\$235.74	\$209.77
	Units 1-60	\$3.50	\$3.50	\$1.74	\$1.74	\$1.65
	Units 61 and thereafter	\$3.50	\$3.50	\$1.17	\$1.01	\$1.01
All Three-NY,Chi,LA		\$729.17	\$729.17	\$342.36	\$264.89	\$235.74
	Units 1-60	\$3.50	\$3.50	\$1.74	\$1.74	\$1.65
	Units 61 and thereafter	\$3.50	\$3.50	\$1.17	\$1.01	\$1.01
<b>8 Week Wild Spot</b>	No "Majors" - 1st Unit	\$316.00	\$316.00	\$232.80	\$206.00	\$182.70
	Units 2-25 ea	\$3.72	\$3.72	\$2.30	\$1.96	\$1.74
	Units 26-60 ea	\$2.80	\$2.80	\$1.96	\$1.51	\$1.51
	Unit 61 and thereafter	\$2.80	\$2.80	\$1.11	\$0.95	\$0.95
N.Y. Alone		\$378.48	\$378.48	\$244.43	\$217.02	\$192.59
	Units 1-35 ea	\$2.80	\$2.80	\$1.96	\$1.65	\$1.57
	Units 36 and thereafter	\$2.80	\$2.80	\$1.11	\$0.95	\$0.95
Chi or LA Alone		\$343.32	\$343.32	\$244.43	\$217.02	\$192.59
	Units 1-35 ea	\$2.80	\$2.80	\$1.96	\$1.65	\$1.57
	Units 36 and thereafter	\$2.80	\$2.80	\$1.11	\$0.95	\$0.95
Two of NY,Chi,LA		\$461.67	\$461.67	\$291.95	\$223.95	\$199.28
	Units 1-60	\$2.80	\$2.80	\$1.65	\$1.65	\$1.57
	Units 61 and thereafter	\$2.80	\$2.80	\$1.11	\$0.95	\$0.95
All Three-NY,Chi,LA		\$583.32	\$583.32	\$325.23	\$251.62	\$223.95
	Units 1-60	\$2.80	\$2.80	\$1.65	\$1.65	\$1.57
	Units 61 and thereafter	\$2.80	\$2.80	\$1.11	\$0.95	\$0.95
<b>Network Program Comm'ls</b>	1 week unlimited use	\$534.72	\$534.72	\$401.28	\$401.28	\$401.28
	4 weeks unlimited use	\$867.49	\$867.49	\$667.13	\$596.54	\$544.99
	8 weeks unlimited use	\$1,381.85	\$1,381.85	\$1,063.20	\$949.78	\$851.22
	13 weeks unlimited use	\$1,714.79	\$1,714.79	\$1,318.91	\$1,179.28	\$1,080.38
	26 uses in 13 weeks	\$857.46	\$857.46	\$659.31	\$589.56	\$538.75
	39 uses in 13 weeks	\$1,291.29	\$1,291.29	\$904.13	\$807.09	\$733.20
	13 weeks use on across-the-board programs	\$1,795.61	\$1,795.61	\$1,380.83	\$1,234.86	\$1,131.31
<b>Regional Network</b>	Incl. at least 1 of NY, LA, CHI	\$1,034.78	\$1,034.78	\$1,034.78	\$931.35	\$837.61
<b>Program Comm'ls - 13 weeks</b>	No "Majors"	\$1,034.78	\$1,034.78	\$485.05	\$485.05	\$485.05
<b>Local Program Uses</b>		\$343.44	\$343.44	\$343.44	\$343.44	\$343.44
<b>Dealer</b>	26 weeks	\$854.56	\$677.91	\$441.95	\$353.65	\$221.05
	8 weeks	\$427.25	\$338.96	\$221.00	\$176.82	\$110.53
	Sound Effects Performers - Session + Initial 26-weeks' use	\$270.68				
	Sound Effects Performers - Session + Initial 8-weeks' use	\$256.84				
<b>Move-Over-Internet</b>	4 week option	\$395.00	\$395.00	\$291.00	\$257.50	\$228.38
<small>solo/duo multitracking: \$558.94/4 wks, \$670.73/8 wks, \$1,788.60/1 yr</small>	8 week option	\$474.00	\$474.00	\$349.20	\$309.00	\$274.05
	1 year option	\$1,264.00	\$1,264.00	\$931.20	\$824.00	\$730.80
<b>Move-Over-New Media</b>	4 week option	\$395.00	\$395.00	\$291.00	\$257.50	\$228.38
<small>solo/duo multitracking: \$558.94/4 wks, \$670.73/8 wks, \$1,788.60/1 yr</small>	8 week option	\$474.00	\$474.00	\$349.20	\$309.00	\$274.05
	1 year option	\$1,264.00	\$1,264.00	\$931.20	\$824.00	\$730.80
<b>Made-For-Internet</b>	4 week option	\$395.00	\$395.00	\$291.00	\$257.50	\$228.38
<small>solo/duo multitracking: \$558.94/4 wks, \$594.71/8 wks, \$1,565.03/1 yr</small>	8 week option	\$420.28	\$420.28	\$309.62	\$273.98	\$242.99
	1 year option	\$1,106.00	\$1,106.00	\$814.80	\$721.00	\$639.45
<b>Made-For-New Media</b>	4 week option	\$395.00	\$395.00	\$291.00	\$257.50	\$228.38
<small>solo/duo multitracking: \$558.94/4 wks, \$594.71/8 wks, \$1,565.03/1 yr</small>	8 week option	\$420.28	\$420.28	\$309.62	\$273.98	\$242.99
	1 year option	\$1,106.00	\$1,106.00	\$814.80	\$721.00	\$639.45
<b>Foreign Use</b> (18 months use)		\$626.93	\$626.93	\$363.62	\$250.77	\$200.53
<b>Single Market Commercials</b>	60 min session + 13 weeks	\$217.77				
	additional 13 week cycle	\$217.77				
	1 year prepaid use	\$653.42				
	Singers only - 5 comm'ls in 90 min session + 1 year use		\$871.24	\$677.23	\$577.76	\$498.31
	Singers only - additional 26 weeks after 1st year		\$360.11	\$279.07	\$234.15	\$198.03
<b>Demos, Copy Tests, Non-Air</b>	1 hr session	\$217.77				
	Actors/Announcers - Add'l 1/4 hour	\$54.44				
	Singers only - 2 hr session, max 4 comm'ls		\$219.75	\$143.65	\$143.65	\$143.65
	Singers - Add'l 1/2 hour or commercial		\$54.95	\$35.90	\$35.90	\$35.90

**HEALTH & RETIREMENT CONTRIBUTION: 19.0%**  
**DISCOUNTED CONTRIBUTION RATE: 18.5%**

**AUDITIONS**  
 Over 1 hr, per 1/2 hr: \$34.03  
 3rd and subsequent calls, 1st hour: \$68.05  
 Additional time, per 1/2 hr: \$34.03

**SOUND EFFECTS PERFORMERS**  
 1st hour: \$243.01  
 Add'l hour: \$162.02  
 1/2 hr segments: \$81.04  
 Dealer-Session + init 26 wks use: \$270.68  
 Dealer-Session + init 8 wks use: \$256.84  
 Dealer - 8 weeks: \$111.78  
 Dealer - 26 weeks: \$223.55  
 Program: \$144.62  
 Program + wild spot: \$144.62  
 Wild spot only: \$106.28

**CREATIVE SESSION CALLS**  
 Minimum fee 1st hr: \$282.92  
 Additional 1/2 hr: \$141.49

**SINGERS CONTRACTORS**  
 When employing 3-8: \$108.49  
 When employing 9+: \$173.53

**EDITING AND DUBBING**  
 Tags: \$130.77  
 Local identifiable contact numbers, URLs, QV codes only:  
 Tags 2-25: \$130.77  
 Tags 26-50: \$ 93.85

2019 AUDIO COMMERCIALS CONTRACT Audio Flex Payments - 1-yr MPU		PRINCIPALS		OFF CAMERA GROUPS		
		Actor/Announcer	Solo/Duo	3-5	6-8	9+
<b>Sessions</b>		\$350.00	\$350.00	\$258.00	\$228.00	\$202.00
<b>Tags</b>	Per Tag	\$100	\$100	\$73.70	\$65.20	\$57.80
	Bundles					
	of 10	\$800.00	\$800.00	\$589.60	\$521.60	\$462.40
	of 20	\$1,300.00	\$1,300.00	\$958.10	\$847.60	\$751.40
	of 30	\$1,500.00	\$1,500.00	\$1,105.50	\$978.00	\$867.00
	of 40	\$1,600.00	\$1,600.00	\$1,179.20	\$1,043.20	\$924.80
	of 50	\$1,750.00	\$1,750.00	\$1,289.75	\$1,141.00	\$1,011.50
<b>Mechanical Edits</b>		\$350.00	\$350.00	\$258.00	\$228.00	\$202.00
<b>Use Payments - session to be applied</b>						
<b>Digital Use</b>	4-week	\$350.00	\$350.00	\$258.00	\$228.00	\$202.00
	8-week	\$450.00	\$450.00	\$331.50	\$293.30	\$260.10
	13-week	\$550.00	\$550.00	\$405.20	\$358.50	\$318.00
	6-month	\$750.00	\$750.00	\$552.50	\$488.90	\$433.60
	1-year	\$1,100.00	\$1,100.00	\$810.40	\$717.00	\$635.90
<b>NATIONAL USE</b>						
<b>Terrestrial</b>	4-week	\$700.00	\$700.00	\$515.70	\$456.30	\$404.70
	8-week	\$1,150.00	\$1,150.00	\$847.20	\$749.60	\$664.80
	13-week	\$1,450.00	\$1,450.00	\$1,068.20	\$945.10	\$838.20
	6-month	\$2,150.00	\$2,150.00	\$1,583.90	\$1,401.40	\$1,242.90
	1-year	\$3,700.00	\$3,700.00	\$2,725.80	\$2,411.70	\$2,139.00
<b>Combined - terrestrial/digital</b>	4-week	\$875.00	\$875.00	\$644.60	\$570.30	\$505.80
	8-week	\$1,375.00	\$1,375.00	\$1,013.00	\$896.20	\$794.90
	13-week	\$1,725.00	\$1,725.00	\$1,270.80	\$1,124.40	\$997.20
	6-month	\$2,525.00	\$2,525.00	\$1,860.20	\$1,645.80	\$1,459.70
	1-year	\$4,250.00	\$4,250.00	\$3,131.00	\$2,770.20	\$2,456.90
<b>REGIONAL USE</b>						
<b>Terrestrial - South</b>	4-week	\$445.96	\$445.96	\$328.50	\$290.70	\$257.80
	8-week	\$743.27	\$743.27	\$547.60	\$484.50	\$429.70
	13-week	\$859.10	\$859.10	\$632.90	\$560.00	\$496.60
	6-month	\$1,268.82	\$1,268.82	\$934.70	\$827.00	\$733.50
	1-year	\$2,199.30	\$2,199.30	\$1,620.20	\$1,433.50	\$1,271.40
<b>Terrestrial - Northeast</b>	4-week	\$300.00	\$300.00	\$221.00	\$195.50	\$173.40
	8-week	\$452.00	\$452.00	\$333.00	\$294.60	\$261.30
	13-week	\$565.00	\$565.00	\$416.20	\$368.30	\$326.60
	6-month	\$834.46	\$834.46	\$614.70	\$543.90	\$482.40
	1-year	\$1,446.40	\$1,446.40	\$1,065.60	\$942.80	\$836.20
<b>Terrestrial - Midwest</b>	4-week	\$323.16	\$323.16	\$238.10	\$210.60	\$186.80
	8-week	\$538.60	\$538.60	\$396.80	\$351.10	\$311.40
	13-week	\$673.22	\$673.22	\$496.00	\$438.80	\$389.20
	6-month	\$994.29	\$994.29	\$732.50	\$648.10	\$574.80
	1-year	\$1,723.44	\$1,723.44	\$1,269.70	\$1,123.30	\$996.30
<b>Terrestrial - West</b>	4-week	\$300.00	\$300.00	\$221.00	\$195.50	\$173.40
	8-week	\$495.83	\$495.83	\$365.30	\$323.20	\$286.60
	13-week	\$619.77	\$619.77	\$456.60	\$404.00	\$358.30
	6-month	\$915.35	\$915.35	\$674.30	\$596.60	\$529.20
	1-year	\$1,586.61	\$1,586.61	\$1,168.90	\$1,034.20	\$917.20
<b>Market/City Buy - see main Wild Spot - Audio Commercials Contract Rate Sheet</b>						
<b>Pension &amp; Health Contribution Rate</b>		19%		Discounted P&H Rate 18.5%		

