2022 SAG-AFTRA AUDIO COMMERCIALS CONTRACT

Rates Effective 4/1/22 - 5/31/22

T.C.	es Effective 4/1/22 - 5/31/2		GROL	JP SINGER/SPE	AKER
	ACTOR, ANNOUNCER	SOLO/DUO	3-5	6-8	9+
Sessions	\$331.40	\$331.40	\$244.20	\$216.10	\$191.60
Sessions with multi-tracking (solo/duo rate if multi-tracking with group)		\$497.10	\$366.30	\$324.15	\$287.40
Sessions with sweetening	**	add 100% session per track	\$366.30	\$324.15	\$287.40
13 Week Wild Spot No "Majors" - 1st Un Units 2-25			\$244.20 \$2.54	\$216.10 \$2.17	\$191.60 \$1.91
Units 26-60 e			\$2.34 \$2.17	\$1.67	\$1.67
Unit 61 and thereaft		\$3.67	\$1.23	\$1.06	\$1.06
N.Y. Alone	\$496.22	\$496.22	\$269.85	\$239.58	\$212.63
Units 1-35	•	\$3.67	\$2.17	\$1.82	\$1.73
Units 36 and thereaft		\$3.67	\$1.23	\$1.06	\$1.06
Chi or LA Alone Units 1-35	\$450.06 ea \$3.67	\$450.06 \$3.67	\$269.85 \$2.17	\$239.58 \$1.82	\$212.63 \$1.73
Units 36 and thereaft	•	\$3.67	\$1.23	\$1.06	\$1.73 \$1.06
Two of NY,Chi,LA	\$605.25		\$322.32	\$247.24	\$220.01
Units 1-6	\$3.67	\$3.67	\$1.82	\$1.82	\$1.73
Units 61 and thereaft	-	\$3.67	\$1.23	\$1.06	\$1.06
All Three-NY,Chi,LA	\$764.75		\$359.07	\$277.82	\$247.24
Units 1-0	•	\$3.67	\$1.82	\$1.82	\$1.73
8 Week Wild Spot Units 61 and thereaft No "Majors" - 1st Un		\$3.67 \$331.40	\$1.23 \$244.20	\$1.06 \$216.10	\$1.06 \$191.60
Units 2-25 e			\$2.41	\$2.06	\$1.82
Units 26-60 e			\$2.06	\$1.58	\$1.58
Unit 61 and thereaft		\$2.94	\$1.16	\$1.00	\$1.00
N.Y. Alone	\$396.95	\$396.95	\$256.36	\$227.61	\$201.99
Units 1-35 e	•		\$2.06	\$1.73	\$1.65
Units 36 and thereaft		\$2.94	\$1.16	\$1.00	\$1.00
Chi or LA Alone	\$360.07	\$360.07	\$256.36	\$227.61	\$201.99
Units 1-35 e		\$2.94	\$2.06	\$1.73	\$1.65
Two of NY,Chi,LA	er \$2.94 \$484.20	\$2.94 \$484.20	\$1.16 \$306.20	\$1.00 \$234.88	\$1.00 \$209.00
Units 1-			\$1.73	\$1.73	\$1.65
Units 61 and thereaft		\$2.94	\$1.16	\$1.00	\$1.00
All Three-NY,Chi,LA	\$611.79		\$341.10	\$263.90	\$234.88
Units 1-6	\$2.94	\$2.94	\$1.73	\$1.73	\$1.65
Units 61 and thereaft		\$2.94	\$1.16	\$1.00	\$1.00
Network Program Comm'ls 1 week unlimited us	· ·	\$560.81	\$420.86	\$420.86	\$420.86
4 weeks unlimited us	· ·		\$699.69	\$625.65	\$571.59
8 weeks unlimited u: 13 weeks unlimited u:		\$1,449.28 \$1,798.47	\$1,115.08 \$1,383.27	\$996.13 \$1,236.83	\$892.76 \$1,133.10
26 uses in 13 wee			\$691.48	\$618.33	\$1,133.10 \$565.04
39 uses in 13 wee	• • • • • • • • • • • • • • • • • • •		\$948.25	\$846.48	\$768.98
13 weeks use on across-the-board progran		\$1,883.24	\$1,448.21	\$1,295.12	\$1,186.52
Regional Network Incl. at least 1 of NY, LA, C			\$1,085.28	\$976.80	\$878.49
Program Comm'ls - 13 weeks No "Major			\$508.72	\$508.72	\$508.72
Local Program Uses	\$360.20		\$360.20	\$360.20	\$360.20
Dealer 26 wee			\$463.52	\$370.91	\$231.84
8 wee Sound Effects Perfomers - Session + Initial 26-weeks' us			\$231.78	\$185.45	\$115.92
Sound Effects Performers - Session + Initial 8-weeks' us	7				
Move-Over-Internet 4 week option		\$414.25	\$305.25	\$270.13	\$239.50
solo/duo multitracking: \$586.22/4 wks, \$703.46/8 wks, \$1,875.88/1 yr 8 week optio	· ·	· ·	\$366.30	\$324.15	\$287.40
1 year optio	• • • • • • • • • • • • • • • • • • •		\$976.80	\$864.40	\$766.40
Move-Over-New Media 4 week option			\$305.25	\$270.13	\$239.50
solo/duo multitracking: \$586.22/4 wks, \$703.46/8 wks, \$1,875.88/1 yr 8 week optic			\$366.30	\$324.15	\$287.40
1 year optio			\$976.80	\$864.40	\$766.40
Made-For-Internet 4 week option soloiduo multitracking: \$586.22/4 wks, \$623.73/8 wks, \$1,641.40/1 yr 8 week option			\$305.25 \$324.70	\$270.13 \$287.41	\$239.50 \$254.83
solo/duo multitracking: \$586.22/4 wks, \$623.73/8 wks, \$1,841.40/1 yr 8 week optio 1 year optio			\$324.79 \$854.70	\$287.41 \$756.35	\$254.83 \$670.60
Made-For-New Media 4 week option			\$305.25	\$270.13	\$239.50
solo/duo multitracking: \$586.22/4 wks, \$623.73/8 wks, \$1,641.40/1 yr 8 week optio	· ·		\$324.79	\$287.41	\$254.83
1 year optio			\$854.70	\$756.35	\$670.60
Foreign Use (18 months use)	\$657.52	\$657.52	\$381.36	\$263.01	\$210.32
Single Market Commercials 60 min session + 13 week					
additional 13 week cyc					
1 year prepaid us Singers only - 5 comm'ls in 90 min session + 1 year us		#040 7 0	¢740.00	¢eor or	¢£00.00
Singers only - 5 commis in 90 min session + 1 year us Singers only - additional 26 weeks after 1st ye		\$913.76 \$377.68	\$710.28 \$292.69	\$605.95 \$245.58	\$522.63 \$207.69
Demos, Copy Tests, Non-Air 1 hr sessio		φ3/1.08	φ∠9∠.09	Φ∠40.08	φ∠∪7.09
Actors/Announcers - Add'l 1/4 ho					
Singers only - 2 hr session, max 4 comm		\$230.47	\$150.66	\$150.66	\$150.66
, , , , , , , , , , , , , , , , , , , ,					
Singers - Add'l 1/2 hour or commerci	al 	\$57.63	\$37.65	\$37.65	\$37.65

HEALTH & RETIREMENT CONTRIBUTION: 20.5% DISCOUNTED CONTRIBUTION RATE: 19.25%

AUDITIONS

Over 1 hr, per 1/2 hr: \$35.69

3rd and subsequent calls, 1st hour: \$71.37

Additional time, per 1/2 hr: \$35.69

| SOUND EFFECTS PERFORMERS | 1st hour: | \$254.87 | Add'l hour: | \$169.93 | 1/2 hr segments: \$84.99 | Dealer-Session + init 2 6 wks use: \$283.89 | Dealer-Session + init 8 wks use: \$289.37 | Dealer-8 weeks: \$117.23 | Dealer-26 weeks: \$234.46 | Program: \$151.68 | Program: \$151.68 | Program: wild spot only: \$151.67 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$151.68 | \$

CREATIVE SESSION CALLS
Minimum fee 1st hr: \$296.73
Additional 1/2 hr: \$148.39

SINGERS CONTRACTORS
When employing 3-8 \$113.78
When employing 9+ \$182.00

 EDITING AND DUBBING

 Tags:
 \$137.15

 Local identifiable contact numbers, URLs, QV codes only:
 \$137.15

 Tags 2-25:
 \$137.15

 Tags 26-50:
 \$98.43

 Tags 51+:
 \$53.71

Per Tag \$104.88 \$104.88 \$773.00 \$68.88 \$80.02 Bundles: of 10 \$839.04 \$818.05 \$16.16 \$546.64 \$485.07 of 20 \$1,383.44 \$1,383.44 \$1,004.44 \$888.65 \$788.17 of 40 \$1,678.08 \$1,673.20 \$1,573	2022 AUDIO COMMERCIALS	CONTRACT	PRINCIPALS		GROUP SINGER/SPEAKER			
Per Tag S104.88 \$104.88 \$773.00 \$68.83 \$60.82 Bundles: of 10 \$839.04 \$818.16 \$546.84 \$485.07 of 20 \$1,363.44 \$1,363.44 \$1,004.44 \$888.65 \$788.75 of 40 \$1,678.00 \$1,678.00 \$1,678.00 \$1,236.22 \$1,009.79 \$977.14 Pechanical Edits \$367.10 \$367.10 \$270.60 \$239.10 \$211.90 Pechanical Edits \$367.00 \$367.10 \$270.70 \$239.10 \$211.90 Pechanical Edits \$367.00 \$367.10 \$270.70	Audio Flex Rates Effective 4/	1/22 - 5/31/22	ACTOR, ANNOUNCER	SOLO/DUO	3-5	6-8	9+	
Bundles: of 10 \$839.04 \$839.04 \$818.16 \$546.84 \$485.07	Sessions		\$367.10	\$367.10	\$270.60	\$239.10	\$211.90	
Figure F	Tags	Per Tag	\$104.88	\$104.88	\$77.30	\$68.38	\$60.62	
13		Bundles: of 10	\$839.04	\$839.04	\$618.16	\$546.84	\$485.07	
Mechanical Edits		of 20	\$1,363.44	\$1,363.44	\$1,004.44	\$888.65	\$788.17	
See			\$1,573.20	\$1,573.20	\$1,159.03	\$1,025.41	\$909.52	
		of 50						
			\$367.10	\$367.10	\$270.60	\$239.10	\$211.90	
8-week \$471.96 \$471.96 \$347.86 \$307.61 \$227.279								
13-week S76.84 S76.84 S424.97 S375.99 S333.52	Digital Use		· ·	· ·	i i			
6-month \$786.60 \$796.60 \$579.46 \$512.76 \$454.76 \$456.60 \$349.95 \$751.99 \$666.93 ATTIONAL USE				i i	· ·			
National Use State				\$576.84	\$424.97	\$375.99		
Varional USE		6-month	\$786.60	\$786.60	\$579.46		\$454.76	
Seriestrial		1-year	\$1,153.68	\$1,153.68	\$849.95	\$751.99	\$666.93	
8-week	NATIONAL USE							
13-week \$1,520.76 \$1,520.76 \$1,120.33 \$991.22 \$879.10	Terrestrial			i i	i i		\$424.45	
6-month \$2,254.92 \$2,254.92 \$1,661.19 \$1,469.79 \$1,303.55		8-week	\$1,206.12	\$1,206.12	\$888.54	\$786.18	\$697.24	
1-year \$3,880.56 \$3,880.56 \$2,858.82 \$2,529.39 \$2,243.38		13-week	\$1,520.76	\$1,520.76	\$1,120.33	\$991.22	\$879.10	
Sembined terrestrial/digital 4-week 8-week \$1,442.10 \$1,442.10 \$1,062.43 \$939.93 \$833.69 \$13-week \$1,442.10 \$1,442.10 \$1,33.22 \$1,179.27 \$1,045.86 \$1.062.43 \$939.93 \$833.69 \$1.062.43 \$		6-month	\$2,254.92	\$2,254.92	\$1,661.19	\$1,469.79	\$1,303.55	
8-week \$1,442.10 \$1,062.43 \$939.93 \$833.69 13-week \$1,809.18 \$1,809.18 \$1,332.82 \$1,179.27 \$1,045.86 6-month \$2,648.22 \$2,648.22 \$1,950.98 \$1,726.12 \$1,530.93 1-year \$4,457.40 \$4,457.40 \$3,283.79 \$2,905.39 \$2,276.80 8-week \$467.72 \$467.72 \$344.53 \$304.89 \$270.38 8-week \$779.54 \$779.54 \$574.32 \$508.14 \$450.67 13-week \$901.02 \$901.02 \$663.79 \$587.33 \$520.83 6-month \$1,330.74 \$1,330.74 \$980.31 \$867.36 \$769.29 1-year \$2,306.63 \$2,306.63 \$1,699.27 \$1,503.45 \$1,333.44 6-month \$375.18 \$374.64 \$314.64 \$231.78 \$205.04 \$181.86 6-month \$875.18 \$875.18 \$644.70 \$570.44 \$505.94 1-year \$1,516.98 \$1,516.98 \$1,117.60 \$988.81 \$877.01 Ferrestrial - Midwest 4-week \$364.88 \$564.88 \$416.16 \$388.23 \$326.60 13-week \$706.07 \$706.07 \$520.20 \$460.21 \$408.19 6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 6-month \$9,00.2 \$960.02 \$707.21 \$625.71 \$555.02 6-month \$9,00.02 \$900.02 \$707.21 \$625.71 \$655.02 6-month \$9,00.04 \$1,225.94 \$1,084.67 \$961.96		1-year	\$3,880.56	\$3,880.56	\$2,858.82	\$2,529.39	\$2,243.38	
13-week \$1,809.18 \$1,809.18 \$1,332.82 \$1,179.27 \$1,045.86 \$1,045	Combined terrestrial/digital	4-week	\$917.70	\$917.70	\$676.06	\$598.13	\$530.48	
Section Sect		8-week	\$1,442.10	\$1,442.10	\$1,062.43	\$939.93	\$833.69	
T-year \$4,457.40 \$4,457.40 \$3,283.79 \$2,905.39 \$2,576.80		13-week	\$1,809.18	\$1,809.18	\$1,332.82	\$1,179.27	\$1,045.86	
Seriestrial - South		6-month	\$2,648.22	\$2,648.22		\$1,726.12	\$1,530.93	
Seric South Seric Seri		1-year	\$4,457.40	\$4,457.40	\$3,283.79	\$2,905.39	\$2,576.80	
S-week \$779.54 \$779.54 \$574.32 \$508.14 \$450.67 13-week \$901.02 \$901.02 \$663.79 \$587.33 \$520.83 6-month \$1,330.74 \$1,330.74 \$980.31 \$867.36 \$769.29 1-year \$2,306.63 \$2,306.63 \$1,699.27 \$1,503.45 \$1,333.44 Ferrestrial - Northeast 4-week \$314.64 \$314.64 \$231.78 \$205.04 \$181.86 8-week \$474.06 \$474.06 \$349.25 \$308.98 \$274.05 13-week \$592.57 \$592.57 \$436.51 \$386.27 \$342.54 6-month \$875.18 \$875.18 \$644.70 \$570.44 \$505.94 1-year \$1,516.98 \$1,516.98 \$1,117.60 \$988.81 \$877.01 Ferrestrial - Midwest 4-week \$338.93 \$338.93 \$249.72 \$220.88 \$195.92 8-week \$564.88 \$564.88 \$416.16 \$368.23 \$326.60 13-week \$706.07 \$706.07 \$520.20 \$460.21 \$408.19 6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 Ferrestrial - West 4-week \$314.64 \$314.64 \$231.78 \$205.04 \$181.86 8-week \$520.03 \$520.03 \$338.13 \$338.97 \$300.59 13-week \$650.01 \$650.01 \$478.88 \$423.72 \$375.79 6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,664.04 \$1,225.94 \$1,084.67 \$961.96	REGIONAL USE							
13-week	Terrestrial - South	4-week	\$467.72		\$344.53		\$270.38	
6-month \$1,330.74 \$1,330.74 \$980.31 \$867.36 \$769.29 1-year \$2,306.63 \$2,306.63 \$1,699.27 \$1,503.45 \$1,333.44 Ferrestrial - Northeast 4-week \$314.64 \$314.64 \$231.78 \$205.04 \$181.86 8-week \$474.06 \$474.06 \$349.25 \$308.98 \$274.05 13-week \$592.57 \$592.57 \$436.51 \$386.27 \$342.54 6-month \$875.18 \$875.18 \$644.70 \$570.44 \$505.94 1-year \$1,516.98 \$1,516.98 \$1,117.60 \$988.81 \$877.04 Ferrestrial - Midwest 4-week \$338.93 \$338.93 \$249.72 \$220.88 \$195.92 8-week \$564.88 \$564.88 \$416.16 \$368.23 \$326.60 13-week \$706.07 \$706.07 \$520.20 \$460.21 \$408.19 6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 Ferrestrial - West 4-week \$314.64 \$314.64 \$231.78 \$205.04 \$181.86 8-week \$520.03 \$520.03 \$383.13 \$338.97 \$300.59 13-week \$650.01 \$650.01 \$478.88 \$423.72 \$375.79 6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,664.04 \$1,225.94 \$1,084.67 \$961.96 1-year \$1,664.04 \$1,664.04 \$1,225.94 \$1,084.67 \$1		8-week	\$779.54	\$779.54	\$574.32	\$508.14		
1-year \$2,306.63 \$2,306.63 \$1,699.27 \$1,503.45 \$1,333.44 Terrestrial - Northeast			·	i i				
Serical - Northeast		6-month	\$1,330.74	\$1,330.74	\$980.31	\$867.36		
S-week \$474.06 \$474.06 \$349.25 \$308.98 \$274.05 \$13-week \$592.57 \$592.57 \$436.51 \$386.27 \$342.54 \$474.06 \$474		1-year	\$2,306.63	\$2,306.63	\$1,699.27	\$1,503.45	\$1,333.44	
13-week \$592.57 \$592.57 \$436.51 \$386.27 \$342.54	Terrestrial - Northeast		\$314.64	\$314.64	\$231.78	\$205.04	\$181.86	
6-month 1-year \$1,516.98 \$1,516.98 \$1,117.60 \$988.81 \$877.01 Ferrestrial - Midwest 4-week \$338.93 \$338.93 \$249.72 \$220.88 \$195.92 \$2.00 \$8.00 \$1.00 \$		8-week	\$474.06	\$474.06	\$349.25	\$308.98	\$274.05	
1-year		13-week	\$592.57	\$592.57	\$436.51	\$386.27		
Ferrestrial - Midwest 4-week \$338.93 \$338.93 \$249.72 \$220.88 \$195.92 8-week \$564.88 \$564.88 \$416.16 \$368.23 \$326.60 13-week \$706.07 \$706.07 \$520.20 \$460.21 \$408.19 6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 Ferrestrial - West 4-week \$314.64 \$314.64 \$231.78 \$205.04 \$181.86 8-week \$520.03 \$520.03 \$383.13 \$338.97 \$300.59 13-week \$650.01 \$650.01 \$478.88 \$423.72 \$375.79 6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,664.04 \$1,225.94 \$1,084.67 \$961.96		6-month	\$875.18	i i	\$644.70	·	·	
8-week \$564.88 \$564.88 \$416.16 \$368.23 \$326.60 13-week \$706.07 \$706.07 \$520.20 \$460.21 \$408.19 6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 Ferrestrial - West 4-week \$314.64 \$314.64 \$231.78 \$205.04 \$181.86 8-week \$520.03 \$520.03 \$383.13 \$338.97 \$300.59 13-week \$650.01 \$650.01 \$478.88 \$423.72 \$375.79 6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,225.94 \$1,084.67 \$961.96		1-year	· · ·					
13-week \$706.07 \$706.07 \$520.20 \$460.21 \$408.19	Terrestrial - Midwest	4-week	\$338.93	\$338.93	\$249.72	\$220.88		
6-month \$1,042.81 \$1,042.81 \$768.25 \$679.73 \$602.85 1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92 Ferrestrial - West 4-week \$314.64 \$314.64 \$231.78 \$205.04 \$181.86 8-week \$520.03 \$520.03 \$383.13 \$338.97 \$300.59 13-week \$650.01 \$650.01 \$478.88 \$423.72 \$375.79 6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,225.94 \$1,084.67 \$961.96		8-week	\$564.88	\$564.88	\$416.16	\$368.23	\$326.60	
1-year \$1,807.54 \$1,807.54 \$1,331.66 \$1,178.12 \$1,044.92		13-week	\$706.07	\$706.07	\$520.20	\$460.21	\$408.19	
Ferrestrial - West 4-week \$314.64 \$314.64 \$231.78 \$205.04 \$181.86 8-week \$520.03 \$520.03 \$383.13 \$338.97 \$300.59 13-week \$650.01 \$650.01 \$478.88 \$423.72 \$375.79 6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,225.94 \$1,084.67 \$961.96		6-month	\$1,042.81	\$1,042.81	\$768.25	\$679.73	\$602.85	
8-week \$520.03 \$520.03 \$383.13 \$338.97 \$300.59 13-week \$650.01 \$650.01 \$478.88 \$423.72 \$375.79 6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,664.04 \$1,225.94 \$1,084.67 \$961.96		1-year	\$1,807.54	\$1,807.54	\$1,331.66	\$1,178.12	\$1,044.92	
13-week \$650.01 \$650.01 \$478.88 \$423.72 \$375.79 6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,664.04 \$1,225.94 \$1,084.67 \$961.96	Terrestrial - West	4-week	\$314.64	\$314.64	\$231.78	\$205.04	\$181.86	
6-month \$960.02 \$960.02 \$707.21 \$625.71 \$555.02 1-year \$1,664.04 \$1,664.04 \$1,225.94 \$1,084.67 \$961.96		8-week	\$520.03	\$520.03	\$383.13	\$338.97	\$300.59	
1-year \$1,664.04 \$1,664.04 \$1,225.94 \$1,084.67 \$961.96		13-week	\$650.01	\$650.01	\$478.88	\$423.72	\$375.79	
		6-month	\$960.02	\$960.02	\$707.21	\$625.71	\$555.02	
Market/City Buy - see main Wild Spot - Audio Commercials Contract Rate Sheet		1-year	\$1,664.04	\$1,664.04	\$1,225.94	\$1,084.67	\$961.96	
	Market/City Buy - see main Wild Spo							
Pension & Health Contribution Rate: 20.5% Discounted P&H Rate: 19.25%								